

13<sup>th</sup> January 2017

TO WHOMSOEVER IT MAY CONCERN

AUTHORISATION LETTER

We hereby authorise and declare that Shiptechnics Ltd, having their registered office at Bul 8th Primorski Polk 128, Office 107, 9000, Varna, Bulgaria are the preferred distributor for authorized sales and service of Raymarine products in Bulgaria.

This authorization letter is valid until further written notice between Raymarine and Shiptechnics Ltd.

Yours faithfully



Marc Ledieurt

Sales Distribution Manager – EMEA